

PRESS RELEASE

ABC CAPITAL PARTNERS, EXCLUSIVE ADVISOR OF THE METRIKA TECH FUND, SUPPORTS THE INVESTMENT IN CONSYS.IT, A PROMINENT PLAYER IN THE CYBERSECURITY SECTOR.

Rho (Milan), July 9, 2024 – **ABC Capital Partners** (www.abc-capitalpartners.com), an advisory firm co-founded by promoters **Dario Albarello**, **Francesco Baroncelli**, and **Alessandro Cozzi**, announces that it has supported, as exclusive advisor of the Metrika Tech Fund, entrepreneurs Alberto Fenini and Marco Coppolino in fostering the growth of **Consys.it**, a company operating in the cybersecurity sector based in Milan. **Metrika Tech** is a private equity fund supported by high-profile private investors connected to the Italian entrepreneurial world, particularly in information technology and high finance. It specializes mainly in majority operations in the Italian small and mid-market, focusing on outstanding tech companies.

This represents the fourth direct investment of the Metrika Tech Fund, which operates through an investment model with a strong industrial approach towards the companies it invests in, especially from a buy-and-build perspective.

Consys.it (www.consys.it) has been in the market for 30 years and today operates in the **cybersecurity** sector, providing technology and services typically to large enterprises, through a team of about 30 highly specialized technicians. The entry of the Metrika Tech Fund marks a crucial step for Consys.it as it enables accelerated growth, enhanced technological innovation, and strengthened market position, starting with 2024 budget targeting revenues exceeding €10 million with an EBITDA of about €1.5 million.

Founding partners **Alberto Fenini** and **Marco Coppolino**, who will remain shareholders with a minority stake and continue to serve as CEO and CTO respectively, commented:

"We are thrilled with this operation, which we are confident will accelerate our growth path, strengthening our presence in the cybersecurity market also through strategic acquisitions already under study with ABC. Additionally, this path will allow us to attract more top talents in the field to expand our already highly qualified and innovative team."

ABC Capital Partners and the Metrika Tech Fund were assisted in the operation by PedersoliGattai for legal aspects, BDO for financial, fiscal, legal, ESG, and business due diligence. The Sellers were assisted by Nash Advisory as financial advisor and Leading Law for legal aspects.

ABC Capital Partners S.r.l.

ABC Capital Partners is an advisory company that combines financial and industrial expertise especially for the 'Digital Enabler' market. The main services offered are the analysis of sectors of interest, the identification of investment target companies, the monitoring and creation of value on the company portfolio and support in valorisation strategies. The company was founded in late 2020 by Dario Albarello, Francesco Baroncelli and Alessandro Cozzi and is the exclusive advisory company of the Fund Metrika Tech.

Consys.it S.r.l.

Founded in 1994, the company specialises in cybersecurity services. For 30 years, the company has enabled around 100 clients, including Large Enterprises and multinationals active in various sectors, to withstand, adapt and recover from a cyber attack, protect sensitive data and mitigate damage through strategic consulting and a wide range of cybersecurity process automation and security management services. The services provided meet high quality standards, certified according to ISO 9001:2015 and ISO 27001, obtained in 2017 and 2020 respectively. Consys.it has a Team of around 30 professionals who are up-to-date with the latest technologies and industry best practices thanks to over 100 active certifications.

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