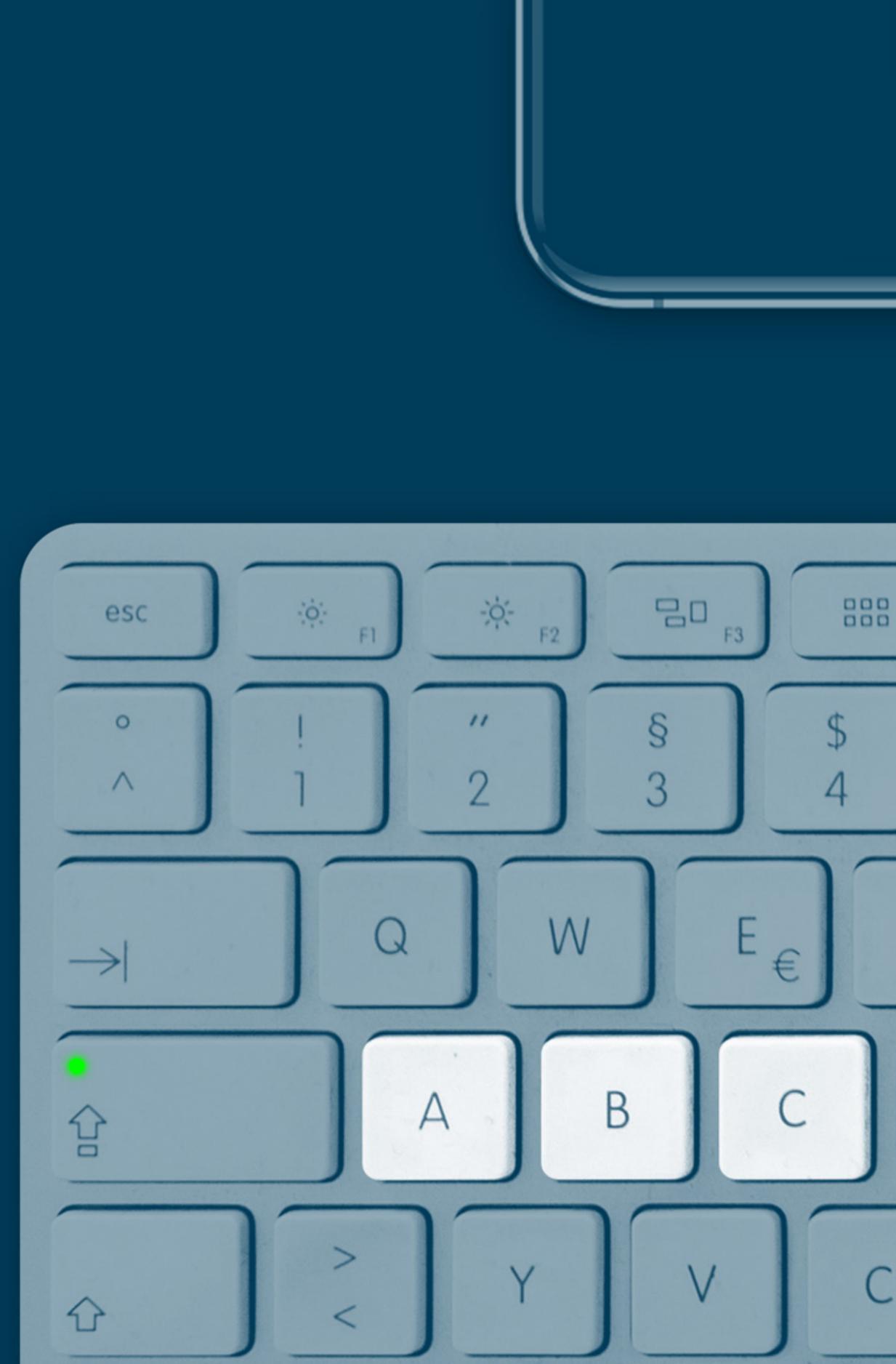




ABC CAPITAL PARTNERS

TECHNOLOGY SECTOR PRIVATE EQUITY



Who and What

ABC Capital Partners is an advisory company which marries financial and industrial expertise and in particular for the "Digital Enabler" market. Its main services are:

- Sectors of interest analysis
- Identification of investment targets
- Company portfolio monitoring and value creation
- Value-building strategy support

ABC Capital Partners is the exclusive advisory company for the Metrika Tech Fund (MTF).

Team

The partners and founders of ABC Capital Partners make up the advisory team and are on the Investment Committee of the Metrika Tech Fund. Their expertise is broad and comprehensive and covers the following areas:

- **Industrial:** real entrepreneurial experience in the IT sector and in all phases of company life (start-up, entry of financial partners, turnarounds, M&A's, IPO's).
- **Financial:** experience in investment banking and private equity, particularly in the technology sector, with a proven track record of successful transactions.



Dario
Albarello



Francesco
Baroncelli



Alessandro
Cozzi

Founders' Track Record

The track record of the founders is marked by the common denominator of digital technologies and comprises both entrepreneurial and asset management achievements that can be summarised as follows:

- successful management of the HAT Orizzonte SGR ICT Fund with an IRR of over 20%
- explosive growth of WIIT Spa, crowned by its listing on the Star segment and numerous recognitions (Demattè Award etc.)
- restructurings, buy and builds and exits, as in the case of Clouditalia and Adelante
- dozens of M&A's both in Italy and overseas and 3 IPO's



Digital technologies at the service of ESG

Environmental sustainability, reducing gender gaps, and democratising access to privileged resources are just a few of the most challenging goals which we are working on together.

The future of our world and our very survival is at stake.

The role of the financial industry is central: the proper allocation of capital can, in fact, play a decisive role. ABC Capital Partners intends to actively contribute by selecting investment targets for the Metrika Tech Fund in line with these objectives.

Metrika Tech Fund

ABC Capital Partners is the exclusive advisor to the Metrika Tech Fund, established by Metrika Sgr on September 24, 2020.

The Fund has a funding target of Euro 30 million and a duration of 10 years.

SECTOR

Information and Communication Technology and in particular the fast-growing segments of Digital Enablers (Cybersecurity, IOT, Big Data, Mobile Business, A.I., Digital Marketing, Fintech, Saas).

PHILOSOPHY

The Fund's activities are based on two underlying principles:

- Investments within the above sectors and in line with the experience and expertise of ABC Capital Partners.
- "Hands-on" management, including industrial management ("speaking the same language as the entrepreneur").

TARGET

Italian SME's (not start-ups) of medium-small size (turnover Euro 5-50 million), positive EBITDA and scalable through Expansion operations and, in particular, Buy&Build. The segment is not covered well by traditional financial operators, but has a significant number of healthy companies which, if supported financially and industrially, can grow rapidly and offer attractive exits for industrial companies and traditional funds.

INVESTMENT METHOD

Preferably majority transactions, with entrepreneurs/managers actively involved, through various methods (share purchase, capital increases, convertible loans, equity loans, mezzanine finance, etc.).



ABC CAPITAL PARTNERS

ABC CAPITAL PARTNERS S.r.L.

www.abc-capitalpartners.com

Via Crocefisso, 8

20122 Milan (IT)

DISCLAIMER

The information contained in this document has been prepared with due diligence by ABC Capital Partners Srl (ABC). This document is provided for informational purposes only as part of its activities, and does not constitute an offer to sell or a solicitation of offers to purchase any financial instrument, nor is it an advertisement of the funds or other investment vehicles mentioned herein. The statements contained in this

document include assertions and circumstances that may have existed at the date of preparation of this document, but may not exist at the present time. Neither ABC, nor any of the members, consultants or employees of the company, nor the asset management company responsible for the Metrika Tech Fund assume any responsibility for the accuracy and for omissions and/or involuntary errors regarding said information and expressly deny any and all responsibility in relation to, or

resulting from, any use of such information. This document has been prepared by ABC for informational use only and may not be referenced or distributed, in whole or in part, except as agreed.